



António Raposo de Lima

President of IBM Portugal

António Raposo de Lima was born in Ponta Delgada, Azores, in 1960. In 1982 he obtained an Economics degree from the Catholic University of Portugal, in Lisbon. In that year, he set out on his professional career, working mostly on marketing and commercial projects.

In 1992 he joined Companhia IBM Portuguesa and obtained an international certification in Executive Management from INSEAD. Ever since then, in pursuing his career, António Raposo de Lima has held various management positions. Some examples of which being: responsibility for commercial activity in the Public and Government Sector, Financial Sector and in Services Management - Global Technology Services Division.

It was during that phase that IBM exhibited outstanding leadership in the services market in Portugal, showing significant and sustained growth, particularly in Strategic Outsourcing.

Recently, António Raposo de Lima has occupied several international positions in various lines of business, with a special focus on strategic areas for the development of new businesses in Southern European markets.

Currently, he is President of IBM Portugal and a board member of the American Chamber of Commerce.